



Generate 15 Referrals  
a Month (or, More!)  
**100% GUARANTEED!**

**IF** you knew you could generate **15 quality introductions a month** to the kind of people who can best understand, value, desire and afford the valuable, problem-solving services you offer your clients . . .

**What . . . would that do for you?**

**Good News!** There *IS* a way for you to do this . . . It's a business coaching program that helps you do this . . . 100% **GUARANTEED**. It's called . . .



### **Get More Referrals, NOW!™**

- 12 Sessions . . . 12 weeks
- 100% Performance Guarantee: *"If we don't deliver, you don't pay"*
- Online Materials and On-Demand Videos PLUS Weekly, 1-on-1 Coaching Calls
- 'On-Demand' Coaching Calls . . . *as often as you need / whenever you like*
- *Unlimited* Email Coaching Support . . . *response made within 8 business hours*
- 2 Online Services Included --
  - > **The Expert Directory™** . . . <https://getnewclientsnow.com/ted>
  - > **The Client Machine®** . . . <https://getnewclientsnow.com/tcm>
- **Weeks 1 - 4: Building Your Foundation for Success**
  - > Week 1: **Profiling** -- Defining Your Ideal Introduction
  - > Week 2: **Sources** -- Identifying People Who Can Connect You
  - > Week 3: **Methods** -- Generating Referrals from Your Sources
  - > Week 4: **Plan** -- Building Your Behavioral 'Recipe' for Success
- **Weeks 5 - 12: Implementation and Weekly Coaching Calls to:**
  - > Identify GAPS Between Planned vs. Actual Activity and Desired Results
  - > Determine Underlying Cause/s Creating Identified GAPS
  - > Revise and Modify Weekly Activities To Reduce / Eliminate GAPS
  - > Lather, Rinse and Repeat . . . Until GAPS are gone and Goal is Achieved

**LEARN MORE . . . CALL . . . Bill Doerr, CCO . . . 860-798-6964**